

**Was verbindet,
macht uns stark!**



Sales Manager (m/f/d) Hygiene & Personal Care (remote)

Your Tasks

- global business development for the personal care & hygiene segment (international)
- account management and direct contact person for existing customers
- identification of cross-selling and upselling potential
- full management of the sales process for all target customers
- determining application specific solutions based on the product portfolio and advising customers according to their needs to obtain OEM level technology approvals
- preparation of calculations and offers
- carrying out offer, presentations and price negotiations
- close cooperation with R&D, application engineering, customer service and quality management

What you can expect from us

- innovative spirit and flat hierarchies in a company with 225 years of tradition
- flexible working hours
- close exchange within the company
- corporate culture that stands for openness to new ideas and continuous joint development
- excellent company restaurant in Holzgerlingen
- company events
- and much more, check it out for yourself!

Your Profile

- completed business or technical studies, e.g. (technical) business administration, (industrial) engineering or comparable qualification
- relevant professional experience in sales / key account management / business development in the personal care sector
- ideally experience in the textile or adhesives industry
- fluent business English, written and verbal
- a high degree of willingness to travel internationally

Apply Online

 Apply via WhatsApp

Please contact us if you have any questions:

Gottlieb Binder GmbH Co. KG
Human Resources
phone: [07031-683156](tel:07031-683156)

About us

The Binder Group specialises in the manufacture of repositionable fastening systems. In addition, we place a great deal of focus on our own research and development in our core technologies.

Maximum reliability, uncompromising quality and the ability to design innovative solutions for thousands of applications make us a partner of renowned companies in the automotive, aerospace, industrial, consumer electronics, personal care as well as medical and orthopedic technology sectors.

In addition to our production plants in Germany, we are represented by several international subsidiaries.